



THE PROCTER & GAMBLE COMPANY

OVERSEAS MANUFACTURING OFFICE, IVORYDALE

CINCINNATI 17, OHIO

February 15, 1955

Mr. Allen Dulles
 Central Intelligence Agency
 2430 E Street NW
 Washington, D. C.

Dear Mr. Dulles:

The Procter & Gamble Company operates subsidiaries in many foreign countries including Belgium, France, Switzerland, Italy, Cuba, Mexico, Venezuela, the Philippine Islands, and Indonesia. Naturally we are interested in making use of the best available tools and tests to improve our selection of personnel in these various countries.

We have heard that during the war the Office of Strategic Services made use of a series of tests which were very valuable in selecting foreigners for key jobs. We have also heard that the Central Intelligence Agency still makes some use of these tests.

We definitely do not want to ask for confidential information nor to violate security measures, but we would like to obtain all possible information about tests which will be valid when applied to foreigners. I would appreciate your telling me to whom I should direct this inquiry in connection with such tests.

Very truly yours,

David M. Watt
 Personnel Manager
 Overseas Division

DMW:MEV